



Overview of REACH today, pre-SIEFs and the next stage

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What I'm going to cover...

- The story so far
- Experiences of working in a SIEF
- The role of the facilitator
- Some tips for what to do about it all...



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The Stages of REACH

Pre-registration



Pre-SIEF
Discussions



SIEF
Activities

Joint
Registration



SIEF = Substance
Information Exchange
Forum



Pre-registration projections

- **2007:**
 - Pre-registrations - 180,000
 - Substances - 30,000
 - Avg. number of companies per SIEF – 5
 - Max. companies per substance
 - 300





Pre-registrations Reality

- 2,700,000 pre-registrations!
- >65,000 signed up Legal Entities
- >145,000 substances
 - 2 companies pre-registered whole of EINECS



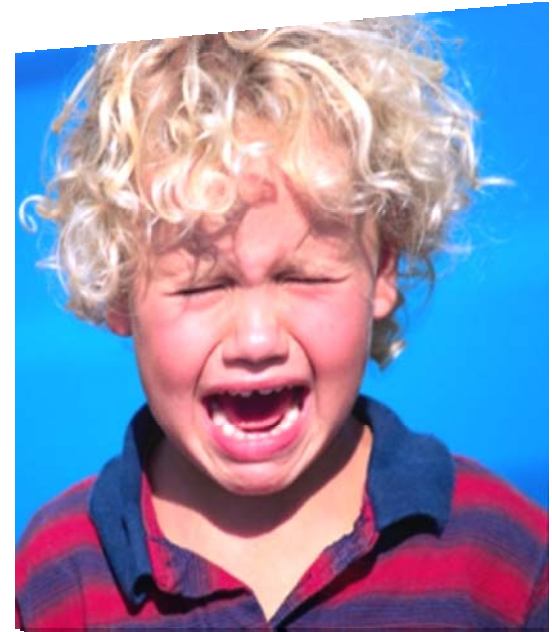


Pre-SIEF size	Nr. Of Pre-SIEFs	%	% with SFF
1-9	91344	62,70 %	1%
10-24	35321	24,24 %	4%
25-49	9810	6,73 %	17%
50-74	3951	2,71 %	35%
75-99	2112	1,45 %	52%
100-199	1825	1,25 %	77%
200-499	987	0,68 %	91%
500-999	226	0,16 %	98%
100-4999	110	0,08 %	100%
>5000	2	0,00%	100%
Total	145688	100,00 %	6%

8000 SIEFs > 50 participants

15% for 2010 reg deadline

Now pre-
registration has
finished, the hard
work begins!



After Pre-registration

Pre-SIEF

Discussions

- SIEF formation Facilitation
- Agreement on substance Identity

SIEF

Activities

- Substance Information Exchange and Management
- Assessment of data and identity of data gaps
- Management of SIEF
- Parallel SIEF discussions
- Cost sharing agreements
- C&L agreement



SIEF formation

- Someone takes the lead (SIEF Formation Facilitator)
 - Already indicated interest in REACH IT (F)
 - Game of ‘chicken’ waiting for others to lead
- Variable level of interest
 - Many precautionary pre-registrations
- Third-party reps concealing registrants



SIEF Code	Position
1. Leading	This is a substance of high strategic importance for my company and I have available resource to (co) lead and drive registration to completion
2. Involved	My company is registering and may be actively involved. My company will receive a SIEF progress report, an invoice and an invitation to comment
3. Passive	My company has the intention to register this substance. My company will receive a SIEF progress report and an invoice
4. Dormant	My company has no intention to register nor to spend money. My company will receive no communications and no invoice (besides mandatory data sharing).



Will this work...

- Remains to be seen
- Some working well – pragmatic, sensible, existing relationships
- Some not working so well – commercial interests getting in the way

And the majority of conversations haven't even started!



Experience elsewhere?

Similar examples of competitors working together:

- Classification, labelling discussions/research
- Other registration schemes
- Other common interest activities

Experiences...

- Generally favourable, successful projects
- Mutual respect high
- Shared aims override differences
- Initially, face-to-face meetings
- Time consuming

But...

- Cultural, legal, language challenges
- Costs hard to forecast



Possible roles in a SIEF

- Potential registrant
 - including third party, OR, consultant
- Data holder

Be clear who / what you are!

What will you find?

- Real or virtual contact: challenges
- Evident leader / facilitator
- Initial wariness
- Some cosy relationships
- Range of skill sets
- Unexpected intruders
- **Time, CBI and cost paranoia**



The facilitator...

- SFF is a volunteer, not necessarily the best person for the full job.
- May be appointed (e.g external agent)
- May expect compensation for costs/time
- Could take initiative to contact others
- SIEF unlikely to succeed without one

But no legal obligations / specification...



Specific activities for facilitators

- Liaise with other SIEFs
- Build consensus
- Introduce new entrants
- Manage data queries
- Assemble data sets
- Become joint registrant



SIEFs will be people based!



- For most, a whole new experience
- Daunting, difficult
- Commercial / legal aspects
 - Differentiate SIEFs from other fora

The big challenge

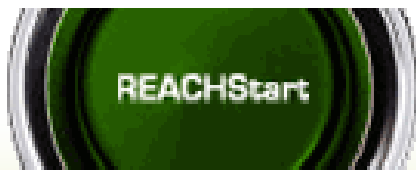
Being effective in a complex forum which involves serious science and scary negotiating with big stakes...



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Thank You!

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